



TAKE **CONTROL** OF YOUR BUSINESS LIGHTING COSTS



eco **antage**
energy efficiency solutions

MAKE THE CHANGE

TO LED

Reduce your overhead costs

An energy efficient lighting upgrade is one of the quickest and easiest ways you can slash your business overheads. Lighting contributes significantly to your business operating costs. Not just in terms of escalating electricity prices, but also in the ongoing maintenance cost of inefficient lighting. If you adopt energy efficient lighting, your business can save 60 – 80% of your lighting costs each year.

Optimise your business infrastructure

Upgrading to energy efficient lighting is not simply a technology replacement, but an investment in your business infrastructure. It ensures your workplace meets the Australian Standard (AS 1680) for workplace lighting and results in a more pleasant work environment with a strong, uniform light output. The overhead of maintaining old inefficient lighting simply doesn't exist with high quality LED lighting, given its long lifespan.

If you are a building owner looking to increase your NABERS rating, then upgrading to LED lighting can help you achieve this, therefore increasing your building and tenancy value.

Create greater room for growth

Reducing your energy and maintenance costs directly increases your net profit, or alternatively frees up capital to invest in growth activities. In the case of a medium to large business, savings could amount to \$80,000 - \$100,000 each year; enough to retain existing employees or recruit new talent. A smaller business could save \$10,000 - \$20,000 each year; enough to invest in new lead generation activities or to provide incentive for existing employees.

Sector-driven solutions



OFFICE

Upgrading your office lighting will save you up to 70% of your annual lighting costs. The typical payback period is 2.5 years, with the average product lifetime of nine years. This gives you plenty of scope to achieve a positive return on investment, even if you have a five year lease term.

WAREHOUSE

The maintenance effort required to replace just one high bay light in a warehouse can be quite substantial. On top of the annual energy savings of around 60%, upgrading to high quality LED lighting means replacing a lamp every 15 years, rather than every 3 years

RETAIL

In a retail store, an upgrade is an opportunity to re-design your existing lighting to best showcase your products. Choosing an LED with high colour rendering performance will help your products appear more vivid and attractive to your customer.

SCHOOL

Many schools have switched to LED lighting as part of a government initiative, often receiving funding to do so. Not only are they realising the energy cost savings, but sustainability forms part of their school 'brand', positioning them as progressive leaders in the broader school community.

CARPARK AND STRATA

Car parks and fire stairs are typically occupied only 9% of the time, so why pay to light them 24/7? By upgrading lighting that operates extended hours you can often achieve a return on investment of less than one year.

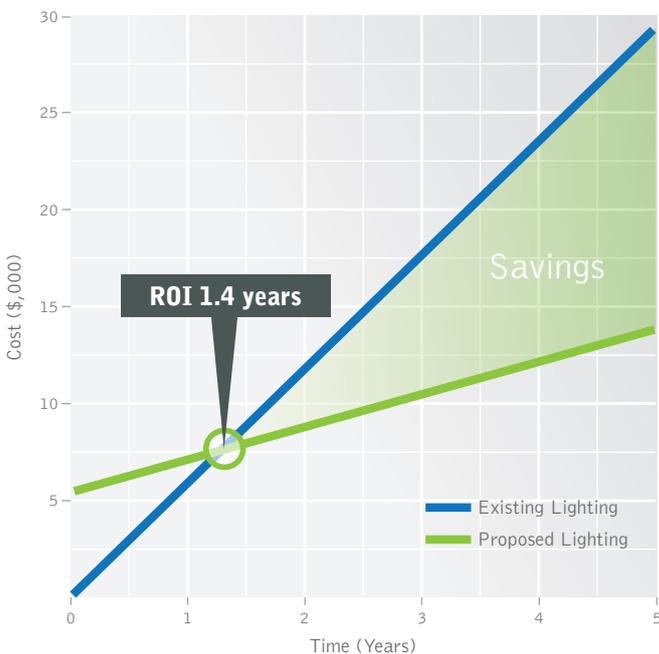
WITH A GUARANTEED ROI

Case by case the figures add up

Case study 1:

Gymnasium achieves payback period of 1.4 years

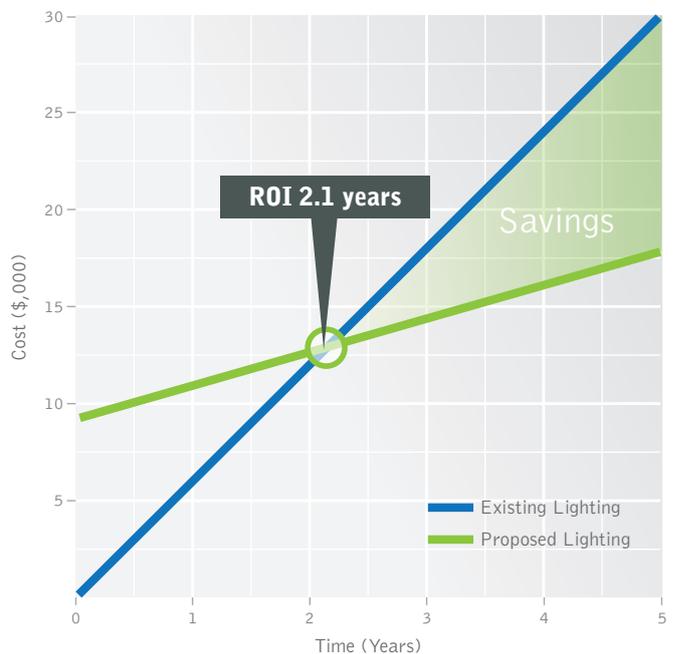
A gymnasium in suburban Sydney upgraded their fluorescent tubes to LED panels. They will save \$3,000 on electricity and \$800 on maintenance every year, achieving a payback period on their investment of \$5,800 of 1.4 years. Ecovantage assisted the gym to claim \$4,800 in energy efficiency incentive under the ESS in NSW.



Case study 2:

Accounting firm achieves 30% return on investment

A small accounting firm in Melbourne will save \$4,000 on electricity every year after upgrading 79 fluorescent light fittings in their office. When maintenance costs are included, the payback period on their investment of \$9,500 comes to 2.1 years and the lifetime return to \$30,500. Ecovantage assisted the firm to claim an energy efficiency incentive of \$2,000 under the VEET Scheme (VIC).



WHY ECOVANTAGE?

Our Lights

Not all LED lights are created equal. Engaging EcoVantage to perform an upgrade, gives you access to quality products that have been extensively tested by our Lighting Consultants, and relationships with quality suppliers that have been built up over time.

Our Installs

All of our installations are carried out by A Grade electricians and comply with relevant codes and standards. We only engage businesses who share the same high expectations of quality products and service levels. In regional areas, we offer partnership opportunities to local businesses.

Our Service

EcoVantage is a highly respected energy efficiency specialist with a wealth of upgrade experience. We draw on our energy efficiency consulting experience to create highly tailored lighting solutions. Our lighting assessments include a full review of your existing lighting, along with a report outlining estimated energy and maintenance savings, return on investment, and energy efficiency incentives that may apply. We are accredited to provide incentives under the ESS, VEET and REES certificate schemes in the states of NSW, VIC and SA respectively. Our specialty is finding a solution that fits your business.

In addition, we can provide information and services to help fund your upgrade. This could include accessing Government energy efficiency incentives or grants, or even seeking finance while still achieving a compelling return on investment. Over the past three years, we have paid out in excess of \$20,000,000 in energy efficiency rebates and incentives.



energy efficiency solutions

Contact us:

1300 721 335

Melbourne

161 Victoria Parade, Collingwood, VIC 3066

Telephone: 03 9015 6888

Sydney

Level 5, 120 Clarence Street, Sydney, NSW 2000

Telephone: 02 8090 5623

Adelaide

500 Brighton Road, Brighton, SA 5048

Telephone: 08 7200 8359

info@ecovantage.com.au

www.ecovantage.com.au